

The following are the procedures to be followed by *0800 Insurance Brokers* personnel in the handling of all complaints received by us.

We view complaints as a serious issue and all interactions with a complainant, be they our existing clients or third parties, are to be conducted with the highest possible level of courtesy and professionalism.

Internally, all complaints will be managed by the relevant **Manager** of the division involved and **Deon Venter**, with the full involvement of our Compliance Officers – Associated Compliance. Between them they will be responsible for ensuring the complaint is brought to an effective, speedy and fair resolution. The primary objective of these procedures is to:

| Step | Action |
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| 1. | Resolve the matter at hand. |
| 2. | Avoid escalation to the Ombud or litigation. |
| 3. | Identify the aspects that led to the complaint and ensure procedures are improved or established to prevent a reoccurrence. |



We anticipate that the major areas that will lead to a complaint are:

| Step | Action |
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| 1. | Representations made regarding the product or service being factually incorrect and or fraudulent. |
| 2. | Inappropriate marketing of the product (this would include the telesales). |
| 3. | Benefits of the product to the customer and or cost thereof to the customer. |
| 4. | A breach of any relevant legislation. |
| 5. | A breach of the customer mandate. |
| 6. | Any complaint of bad faith, malpractice, impropriety, repetition or recurrence of any matter about which there has been a recent complaint. |

The actual procedure we will be following is as follows:



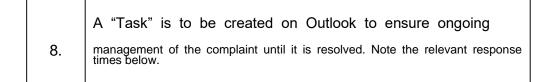
COMPLAINTS RESOLUTION PROCEDURE

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| Step | Action |
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| 1. | If the initial complaint is received verbally, it must immediately be escalated to the relevant Manager and Deon Venter , who has primary responsibility for management of all our complaints. If a complaint can be identified at switchboard level, this would be ideal. |
| 2. | All verbal complaints are to be reduced to writing immediately by the person who initially handled the phone call or visit. The standard document created for this purpose should be used. The document is available on the network in the Complaints folder. |
| 3. | If the complaint is received in writing, it must immediately be passed to the relevant Manager and Deon Venter . |
| 4. | A separate file is to be created for ongoing control and subsequent retention of the complaint. |
| 5. | The complaint is to be entered on the Complaints Register (also available in the Complaints folder on the network) by the relevant manager or Deon Venter . |
| 6. | The underlying file, be it a telesales or finance file, should be suitably noted that a complaint has been registered and a reference to the complaint number included in the file. |
| 7. | The IT system is to be used to record a complaint status against the relevant record. |



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Deon Venter will immediately advise our Compliance Officers of the incident with a classification whether the complaint warrants immediate Compliance Officer intervention or simple monitoring.

| Step | Action |
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| 1. | A formal written acknowledgement is to be sent to the complainant within 2 working days. If you wish to investigate the matter further or cannot respond to the client within this time frame, formal written acknowledgement must be sent to the complainant within 15 working days. If the complaint was verbal, a request should be made to the complainant to confirm the details in writing, however; |
| 2. | If the complaint is such that a simple investigation into the matter will resolve the problem there will be no need to ask the complainant to put the details in writing if the complaint was verbal, however the incident must still be logged as a formal complaint and all other aspects of this procedure are to be followed. |
| 3. | The specific incident is to be investigated by the relevant Manager and Deon Venter (unless the complaint involves the relevant Manager and/or Deon Venter - in which case the Compliance Officer will conduct the investigation). |
| 4. | Where appropriate, the insurer involved should be formally notified in writing as to the nature and extent of the complaint. Any insurer not licensed under FAIS will still be subject to the Policyholder Protection Rules. Those licensed will be bound by a similar complaints procedure. |



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| 5. | If the incident is minor and quickly resolved, to the satisfaction of the complainant, a formal written note is to be sent to the complainant confirming the action taken. A file note is to be drawn up on the nature of the complaint, what the cause was and how the matter was resolved. Any recommendation that systems be upgraded or changed should be recorded and submitted to line management and our Compliance Officer. |
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| 6. | Any offer to rectify the complaint must be made formally in writing and a formal written response should be asked for in return to close the file. |
| 7. | If the matter is investigated and the complaint is found to be without foundation or based on incorrect or poor facts, a formal response is to be sent to the complainant, detailing that we will not be taking the matter further and most importantly 'why'. This report should be submitted within a reasonable time taking into consideration the complexity of the matter. Should resolution not be reached internally within 7 working days the complainant should be contacted and advised of the situation. |
| 8. | If the complainant does not accept the decision, we should make an offer of mediation. This mediation should initially involve our Compliance Officer. Other interested parties may also need to be involved depending upon the nature of the complaint. |
| 9. | Should mediation not achieve resolution within 30 working days from receipt of the complaint, then the complainant must be advised that they have the right to escalate the matter to the relevant Ombud. This right must be communicated in writing and details of the Ombud and the complaint registration form should be supplied to the client. |



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| 10. | Once totally resolved, the complaints register is to be completed as required (the IT system should also be noted if such a facility exists). |
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| 11. | Once a quarter Deon Venter and or the Compliance Officer shall submit a full report of all complaints received in the past period and the status of any unresolved ones. This will form part of the Compliance Officer's report as well. |
| 12. | All filing is to be filed alphabetically in a separate system to the underwriting and claims files by year of complaint to facilitate the 5 year retention of these records. |